ZZZ]KRQJKDQJ0GFRP HQ

3 URGXFW6 SHFLILFDWLRQ

=+ = /

. 9LGHR3URFHVVRU

, 3URGXFW/QWURGXFWLRQ

7KH=+ = / . LQ YLGHR SURFHVVRULV DSURGXFW PHWFXORXVO FUDIWHG E\ =+ VRIDFLOLWDWHV KHFRQYHQLHQW LQWURGXFWLRQ RI GLJH/(' GLVSOD\V ,WSSRUWVLQJXVIURP KLJK GHILQLWLRQ VRXUFHV VXFK DV+' 0 , DQG' 3 ZLWK XS VR HJKWZ LQGRZ VFDSDEOHRI DUELWDU URDP LQJ DQG SRVWRQLQJ &DSDEOHRI UHFHLYLQJ KJK GHILQLWRQ GLJLWDOVLJQDOV XS VR î # +] LVSURYLGHV 3&6 * LJDELW(WKHUQHWRXSXW DVLQJOHXQLWFDQGULYHDOLJHGLVSOD\ ZLWK D P D[LP XP ZLGWKRI SL[HOVRUDP D[LP XP KHJKWRI SL[HOV)HDWXULQJ DEUDQG QHZ FRP P XQLFDWRQ DUFKLWHFWXUH LWGHOLYHUVKJK UHUHVK UDWHV KJK EULJKWQHVV DQGDQGYDQFHGJUD\VFDOHVFDQQLQJ HQJLQHZLWK QDQRVHFRQG OHYHOX QFKURQ]DWRQ ,WP DLQWDLQV VP RRWKFRP P XQLFDWRQ HYHQXQGHUDYHUVHFRQGLWRQV DQGZLQ XVHUV\WRH[SHULHQFHDP RUHFRPXODQGEULOODQW(' ZRUOG

,,) XQFWLRQDO) HDWXUHVÖ

([WUHPHLQSXWLQWHUFHV LQFOXGHV FV+' 0 , SRUWDQG SFV+' 0 , ' 3 SRUWV

,QSXWUHVROXWLRQ VXSSRUWV XS VR î # +] DQG DQGZ VIRUFXVWP UHVROXWLRQ VHWWQJV

0 D[LP XP ORDG FDSDFLW PLQDRQ SL[HOV P D[ZLGWKRI SL[HOV P D[KHJKWRI SL[HOV

6XSSRUWV VHDP OHVV ZLWKLQJ EHZHHQYLGHR VRXUFHVDQG DQGZ VIRUWKHWWKLQJ DQG VFDQQJ RI LQSXWP DJHV EDVHGRQ GLVSOD\ UHVROXWRQ

6XSSRUWDUELWDU URDP LQJ DFURVV GLVSOD\ ZLQGRZ V

6XSSRUWDXGLRLQSXWDQGRXWSXW

6XSSRUWEULJKWQHVVDQGFRORUWP SHUDWXHDGXWHQV

6XSSRUWKJK JUD\VFDOHDVWRZ EULJKWQHVV

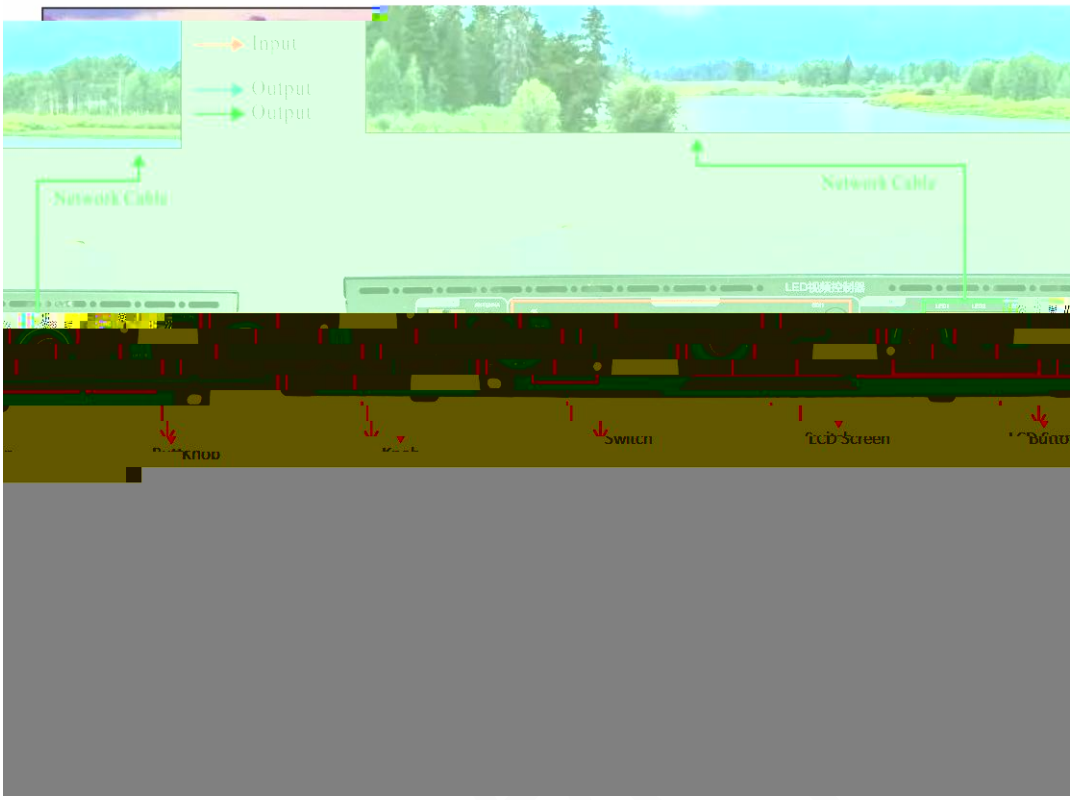
6XSSRUWLQWHUFDWLRQZLWKFHQWDOFRQWUROOHUP VYLDVWDQGDUG(WKHUQHWSRUW

SFV* LJDELW(WKHUQHWRXSXW VXSSRUWQJ DUELWDU VSDFLQJ YHUWFDOKRU]RQWDO

6XSSRUWKRWEDFNXS KRWEDFNXS EHZHHQWZR SRUWVLQWHVP HJURXS DQGP XOWFDUGKRWEDFNXS

&RP SDWEOHZLWKWHIXOUDQJHRI $9,& UHFHLYLQJ FDUGV P XOWXQFWRQFDUGV DQGILEHURSWF WDQVFHLYHUV

,,, 7RSRORJ\ ' LDJUDP



,9 + DUGZ DUH, QWURGXFWLRQ

6ZLWFK	7KHSRZHUZLWFK
/ &'	6KRZ VWHGHYLFHVWDWXVDQGRSHUDWRQLQWUFH
. QRE	3UHVWLQJ 7RHQWURUFRQLUP 5RWDWRQ 7RP RYHVWHFXUURUP RGL\ SDUDP HWHUV

%XWWRQ3DUW0 DQXDO			
,1	. 6LJQDO+' 0 , RU' 3 ' LJLWDO	,1	,1 ' LJLWDO
,1	,1 ' LJLWDO	,1	,1 ' LJLWDO
,1	,1 ' LJLWDO	,1	,1 ' LJLWDO